



# USDA BROILER MARKET NEWS REPORT

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Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Trade sentiment was mostly steady with majority prices in the major terminal markets generally unchanged when compared to a week earlier. Retail demand was light to fair, but slightly improved going into the weekend. Food service interest was reported as light to moderate, but expected to improve for the next few weeks. Supplies were usually sufficient with heavier weights in the longest position. In the parts structure, trading increased somewhat entering the weekend, although supplies were generally available to satisfy needs. Breast items and wings were at least adequate or available, and dark meat was reported in the best balance position. In production areas, trucks were short of requirements. Live supplies were moderate. Weights were desirable to heavy, but mostly desirable.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 06/23/03-06/27/03 (cents per lb)

### US GRADE A

(Including branded product)

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Delivered to First Receivers				
Chicago	52.00-55.00	52.00-64.00	54.90	24
Los Angeles	71.00			
New York	58.00-61.00			
Southeast Area FOB Dock Equivalent				
Mississippi	65.00-66.50	51.00-68.00	65.53	82

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 66.00 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
926	59.60-68.00	65.83

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	199.00	1,270
BREASTS - B/S	182.50	5,162
BREASTS - WHOLE	100.00	1,753
THIGH MEAT - B/S	70.00	933
LEG QUARTERS	26.00	8,547
WINGS	73.50	3,029

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices for next week's deliveries into the Chicago area were unchanged from last Monday's final. The whole fryer market tone was steady. Offerings continued limited on light weight birds and fully adequate on heavy weights. Trade interest was light to fair. Retail and food service movement was mostly light to moderate. Good weather forecasts over much of the region were credited for somewhat to much improved buyer orders; resort areas, restaurants, and some fast food promotions were faring better than moderate demand. Floor stocks were in balance with sizes mostly desirable. Offerings on parts items were light to moderate with buyer interest generally cautious. The market tone was generally steady on all items.

**SOUTHERN BROILER** Trade sentiment was generally steady. Demand was light to moderate. Supplies were in a better balanced position in late week trading than mid-week. However, floor stocks were still sufficient to satisfy trade needs. Trucks were seasonally short of full requirements. In the parts structure, trading was fair with dark meat reported as in close balance. Offerings of breast items and wings improved but were still at least adequate or available. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Preliminary majority prices unchanged from last week. Offerings of heavy weight product fully adequate and lightweight in fair balance. Buying activity was fair.

Retailer demand was fairly good overall best to cover ads. Dealers anticipated satisfactory weekend clearances. The market tone was steady to fully steady on dark meat items and steady to barely steady on breast with bone-in items in the weakest position.

**Ads noted** (per pound unless otherwise stated):

**Arizona** – whole body 79, boneless breast 197, thigh 89, drumstick 89, wing 89;

**Colorado** – whole body 49-169, whole cut-up 69, boneless breast 299, boneless breast 399 buy one get one free, breast strip 2# IQF bag 499, split breast 199, leg quarter 79, (food service deli section – fried mixed 8 piece 399-499);

**Northern California** – boneless breast 399, boneless breast 4# bag IQF 899, breast fillets 299, breast tenders 3# bag IQF 899, split breast 99, wing 139, thigh 99-139, drumstick 99-139, whole leg 99, leg quarter 99;

**Southern California** – whole body 57-79, whole cut-up 89-118, Cornish hen 97-129, Cornish hen marinated 99-199, Cornish hen 12 count 1799, boneless breast organic 599, boneless breast 199-299, boneless breast 4# IQF bag 899, breast fillets 397, breast tender 199-397, breast tender 3# IQF bag 899, breast pieces 129, boneless thigh 199-219, boneless leg meat 79-129, boneless leg meat marinated 99-199, split breast 89-249, leg quarter 49-89, leg quarter marinated 89, leg quarter 10# bag 290, wing 99, wing 5# bag IQF 599 thigh 57-159, drumstick 57-159, gizzards 59, grill pack (breast/thigh/leg quarter) 98, (food service deli section – fried drumstick and thigh 8 piece 298 and 12 piece 499, mixed 8 piece 499).

**NORTHEAST BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was fair to moderate entering the weekend. Offerings ranged balanced to adequate with the 3.5 pound and larger birds in the longest position. Movement through retail and distributive channels was about fair, with best draw noted around seasonal interest. The market tone was at least steady. In the parts complex, bone-in breasts remained available at discounted levels. Boneless-skinless breasts were at least sufficient. Tenderloins were adequate to fully adequate. The balance of cuts were at least adequate.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was mostly moderate entering the weekend. Seller offerings of 3.50 pound and heavier sizes were at least adequate; smaller sizes were in good balance. Live supplies were moderate with weights ranging desirable to heavy. Processing schedules were moderate. Less than trucklot asking prices were unchanged at 59 to 68 cents. Trade sentiment was at least steady. In the parts complex, bone-in breasts continued readily available and competitively priced. Boneless skinless breasts and wings were adequate to available. Leg items were adequate.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE	57-70
WEIGHTED AVERAGE	61.40
NO. OF BOXES	9,664
CUMULATIVE	06/16/03-06/20/03 61.83
	06/17/02-06/21/02 60.05
NO. OF BOXES	06/16/03-06/20/03 44,045
	06/17/02-06/21/02 41,163

\*8 of 8 plants reporting.

JUNE 19					SOUTHERN STATES BROILER/FRYER PARTS					JUNE 20	
	POUNDS			WTD		POUNDS			WEEKLY		
ITEM	(000)	RANGE	MAJORITY	AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG	
BREAST - B/S	903	145.00-239.00	149-152	152.76	933	149.00-239.00	152-155	156.02	4,366	153.21	
TENDERLOINS	234	147.00-211.00	147-152	156.56	150	147.00-211.00	147-150	161.03	1,026	156.49	
BREAST - LINE RUN	85	85.00-105.00	89-92	92.71	113	89.00-105.00	89-92	92.82	499	93.43	
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				335	80.36	
LEGS	88	31.00-43.00	31-32	32.09	90	29.00-41.00	30-31	31.59	486	31.69	
LEG QUARTERS (BULK)	1,038	21.00-28.00	22-23	23.23	649	21.00-24.00	22	22.06	3,570	22.39	
LEG QUARTERS (4/10)	680	23.00-27.00	25-26	25.26	1,405	23.00-28.00	25-26	25.32	5,494	25.47	
WINGS (WHOLE)	300	62.00-76.00	73-75	73.72	281	60.00-76.00	-	73.35	1,483	73.47	
WINGS (CUT)	537	78.00-90.00	83-85	83.94	550	77.00-90.00	83-85	84.06	2,569	83.96	
DRUMSTICKS	68	43.00-56.00	-	44.53	TOO FEW TO REPORT				340	44.13	
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				132	44.39	
B/S THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				248	67.35	
*****					*****						
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS						
TRADING FOR JUNE 19, 2003 F.O.B. DOCK.					TRADING FOR JUNE 20, 2003 F.O.B. DOCK.					TODAY'S 5-DAY	
RANGE					RANGE					AVERAGE AVERAGE	
49.00 - 55.50					47.50 - 53.00					50.03 51.33	
The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.											

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity increased slightly entering the weekend, however, dealers remained cautious and worked hand-to-mouth. Offerings of bone-in breasts remained available at sharp discounts. Boneless skinless breasts were adequate to available. Tenderloins were at least sufficient. The balance of cuts were adequate. Retail and distributive movement was about fair. The market tone was barely steady on bone-in breasts and tenderloins, and about steady on the balance.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

JUNE 19				JUNE 20			
ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS	ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS
BREAST - B/S	160	161.02	593,960	BREAST - B/S	160	163.44	518,960
TENDERLOINS	145	148.95	81,840	TENDERLOINS	140-145	137.12	94,840
BREAST - WITH RIBS	80-81	85.74	281,611	BREAST - WITH RIBS	79-80	85.35	224,800
BREAST - LINE RUN	80	78.47	154,800	BREAST - LINE RUN	79	77.64	122,840
LEGS	34-35	35.11	283,920	LEGS	34-35	34.70	224,040
LEG QUARTERS (BULK)	25-26	24.87	464,839	LEG QUARTERS (BULK)	25-26	25.13	558,417
DRUMSTICKS	29-30	34.83	128,900	DRUMSTICKS	29-30	34.27	113,214
THIGHS	27-28	34.24	57,920	THIGHS	27-28	35.06	77,048
B/S THIGHS	68-69	69.41	102,000	B/S THIGHS	68-69	71.45	45,280
WINGS (WHOLE)	66-67	75.99	132,740	WINGS (WHOLE)	66-67	72.33	191,860
BACKS AND NECKS (STRIPPED)	10-12	12.59	25,960	BACKS AND NECKS (STRIPPED)	10-12	12.12	28,600
LIVERS (5 POUND TUBS)	25-30	28.15	8,120	LIVERS (5 POUND TUBS)	25-30	26.47	11,080
GIZZARDS (HEARTS)	35-40	39.24	15,360	GIZZARDS (HEARTS)	35-40	40.05	33,920
INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).*				INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).*			
** WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.				** WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.			

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATED		ACTUAL		AVG WTS		ACTUAL		AVG WTS	
	06/20	06/19	06/18	06/17	06/18	06/17	06/13	06/11	06/13	06/11
ALA	4,074	4,100	4,093	4,074	5.18	5.26	4,324	5.24	5.18	5.26
ARK	4,945	5,305	5,211	5,107	4.95	5.01	5,022	5.03	4.95	5.01
DELMARVA	2,233	2,373	2,422	2,415	5.31	5.35	2,430	5.30	5.31	5.35
KY-LA-TN	1,951	1,973	1,965	1,933	4.87	4.87	2,214	4.92	4.87	4.87
MISS	2,983	3,128	3,021	3,064	5.45	5.47	2,908	5.45	5.45	5.47
NC	2,805	2,607	2,515	2,659	6.12	6.07	2,813	6.07	6.12	6.07
TEXAS	2,490	2,492	2,471	2,498	5.00	4.98	2,425	4.96	5.00	4.98
TOTAL	21,481	21,978	21,698	21,593	5.24	5.27	22,136	5.26	5.24	5.27
MON-FRI	108,764(A)				108,049(A)					

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 20-Jun 03 and 21-Jun-03 is estimated to be 32,138,000 down 3.25 percent from a week ago and down 2.7 percent from a year ago.  
(Last week 33,217,000; last year 33,014,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 21-Jun-03 is estimated to be 158,156,000 head unchanged 0 percent from a week ago, and down 1 percent from a year ago  
(Last week 158,742,000 Last year 159,348,000)

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS

	RANGE
FRESH FRYERS	89-95
ROASTERS 4# & UP	80-95
HENS UNDER 5#	
HENS OVER 5#	63
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

#### SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
FRESH FRYERS	105-106
ROASTERS 4# & UP	98-100
HENS OVER 5#	113
DUCKS	104-105
	91-98
	155-166

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 07-June-03 (Preliminary),

(A) Fast food/ (B) Retail (C) Deboning  
Food service  
4.20 Lbs & down 4.21-5.25 Lbs 5.26 Lbs & Up

	-----THOUSANDS-----		
Head	17,702	22,750	55,024
Avg Weight	3.75	4.64	6.05
% of total /1	19%	24%	58%

## COMPARISONS

Last week	23,211	24,606	54,145
Avg Weight	3.67	4.60	6.07
% of total /1	23%	24%	53%

Same week, yr ago /2	22,561	28,592	36,700
Avg Weight	3.79	4.84	6.10
% of total /1	26%	33%	42%

To date/2003	559,690	538,852	1,037,543
To date/2002	672,302	567,769	1,080,792

/1 May not total to 100% due to rounding. /2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION**

WEEK ENDING 14-Jun-2003 (PRELIMINARY)

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
-----THOUSANDS-----					
HEAD	158,742	1,573	1,654	3,227	425
AVG WT	5.34	3.37	8.10	5.79	6.07
LAST WEEK	155,892	1,569	1,465	3,034	392
SAME WK YR AGO	156,437	1,699	1,529	3,228	376
AVG WT	5.18	3.50	7.94	5.60	6.75
TO-DATE/2003	3,624,213	39,830	32,172	72,002	10,072
TO-DATE/2002	3,698,471	43,800	31,834	75,634	10,437

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 161.3 million head. Estimated U.S. slaughter for this period 160.7 million head or 0.6 million head less than or 100% of estimated fryers available.

**EAST PETERSBURG POULTRY** - DATE OF AUCTION: JUNE 17, 2003  
PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*\*AI PAPERS REQUIRED FOR ALL OUT OF STATE POULTRY\*\*\*

	RANGE		RANGE
Muscovy Ducks - Drakes	.75 - 1.20	Silkie	2.00 - 2.25ea.
Muscovy Ducks - Hens	1.10 - 1.40	Geese	
Red Fowl 4-5 LBS	1.00	9-14 LBS	.60 - .70
Red Fowl 5-6 LBS	1.00	Pigeons	2.85 - 3.25ea.
Crossbred Fowl		White Pigeons	4.00 - 4.25ea.
5-9 LBS	.70 - 1.10	Rabbits	
Crossbred Roosters		4-6 LBS	1.10 - 1.40
4-6 LBS	.70 - 1.40	Rabbits	
Crossbred Roosters		6-9 LBS	1.05 - 1.20
7-11 LBS	1.30 - 1.65	Bunnies	1.00 - 4.00ea.
Guinea Fowl	2.45	Guinea Pigs	3.00 - 8.00ea.
Banty Roosters	5.00 - 7.00ea.	Kid Goats	17.00 - 25.00ea.
Banty Hens	2.00 - 3.00ea.	Doves	3.75 - 4.50ea.
Leghorn Hens	.50 - .60	Chukars	3.00 - 4.00ea.
		Total Coops Sold	574

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 16-JUN-2003

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	140	146
MOSTLY		
MIDWEST	124-128	125-130
MOSTLY		

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	59-65	63-65
VACUUM PACKED (6-9 PER BOX)	59-86	68-72

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-69.66
14 OZ.	66.96-76.14
16 OZ.	73.44-83.43

THE EASTERN REGION INCLUDES:

CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA RI, SC, VA, VT, WV

**CENTRAL REGION DUCKLINGS** Prices were unchanged. Trade sentiment steady. Demand was light to moderate into most areas. Weights were in the desirable range to at times slightly heavy due to unusually cool weather the last couple of weeks. Schedules full-time. Prices paid to first receivers for 10-18 oz. boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1/40, wings and \$0.30-0.45, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 16-JUN-2003

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	107-124	125
MOSTLY		

**ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT	
MAY	10	157.5	159.2	99%	5.20
	17	157.4	158.7	99%	5.25
	24	161.0	158.4	102%	5.01
	31	143.4	158.0	91%	5.16
JUNE	7	157.8	159.0	99%	5.23
	14	160.7	161.3	100%	5.34
YEAR TO DATE	3668.3	3722.1	99%		
JUNE	21	161.0			
	28	160.4			

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

	-----THOUSANDS-----				
W/E	06/21/03	06/14/03	% CHG	06/22/02	% CHG
Broilers	158,156	158,742*	0	159,348*	-01
Cattle	750	773	-03	732*	+02
Hogs	1,795	1,849	-03	1,821*	-01
Under Federal Inspection					

\* ACTUAL

**NATIONAL CANNER FOWL MARKET** Majority prices were unchanged on both light and heavy cannery when compared to a week earlier. Demand was light and generally unaggressive for the mostly adequate offerings. Trading was very light on heavy cannery. The undertone was usually steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

**LIGHT CANNER HENS****(LINE RUN WITHOUT NECKS)**

20-25 MAJORITY 23-24

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

**LIGHT CANNER HENS****(LINE RUN WITHOUT NECKS)**

22-26.5 MAJORITY 25-26

**HEAVY CANNER HENS****(WITHOUT NECKS)**

29-35 MAJORITY 32.5-33

**HEAVY CANNER HENS****(WITHOUT NECKS)**

31.5-37 MAJORITY 34-35

**LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION** Removal values were unchanged when compared to a week earlier. Offerings of spent hens were at least adequate to fully adequate for current trade needs. Demand was mostly light to fair at best. Processing schedules were reported as normal to instances heavy. Opinions on removal cost were generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-11	8-10

**SOUTH CENTRAL LIGHT LIVE HEN** Costs of disposal were about unchanged compared to the past week. Offerings of spent leg-horn fowl were adequate for needs. Slaughter schedules were normal. Sales were as expected. Values were viewed as holding at current levels.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	

**NORTH CENTRAL LIGHT LIVE HEN** Values ranged unchanged with majority prices unchanged to lower. Offerings were fully adequate to mostly ample for reduced processing schedules. Demand was rated as light by most observers. Opinions of value were steady.

	<b>RANGE</b>	<b>MAJORITY</b>
REMOVAL COST	0-10.25	5-10.25

**WEST COAST LIGHT LIVE HEN** Plant schedules moderate. Offerings adequate.

**HEAVY TYPE HENS (7 POUNDS AND UP) \***  
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 23-JUNE-03

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was light to no better than fair for mostly fully adequate offerings. Finished product supplies were about adequate to adequate. Processing schedules for next week were reported as normal to instances heavy. The undertone was generally steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	
AT FARM PRODUCER LOADING	TOO FEW TO REPORT	
FOB PLANT	TOO FEW TO REPORT	

**SOUTH CENTRAL HEAVY LIVE HEN** Negotiations were too few to report. Offerings were at least adequate. Demand was light to moderate. Finished sales were fair. Schedules were normal. Trade sentiment was about steady.

	<b>RANGE</b>	<b>MAJORITY</b>
AT FARM BUYER LOADING	TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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